

THE HONORABLE THOMAS S. ZILLY

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

RYAN DIAZ, et al.,

Plaintiffs,

v.

NINTENDO OF AMERICA INC.,

Defendant.

No. 2:19-cv-01116-TSZ

REPLY IN SUPPORT OF MOTION TO
COMPEL ARBITRATION AND DISMISS

NOTE ON MOTION CALENDAR:
December 23, 2019
Oral Argument Requested

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I. INTRODUCTION

Plaintiffs do not dispute that they accepted the End User License Agreement (“EULA”). They do not dispute that Nintendo presented them with the EULA during their Switch set-up process. They do not dispute that they had an opportunity to review the terms of the EULA—including the arbitration provision and delegation clause—or that they chose not to reject the EULA altogether or opt out of arbitration. The Court’s inquiry should therefore end there.

Plaintiffs’ opposition hinges almost exclusively on their misunderstanding and misapplication of *McGill v. CitiBank, N.A.*, 393 P.3d 85 (Cal. 2017). But the Court should not even consider Plaintiffs’ arguments because those arguments address the validity and enforceability of the arbitration agreement—issues the parties delegated to the arbitrator. The only issue for this Court is whether Plaintiffs agreed to arbitrate. They did.

Regardless, *McGill* has no bearing on the agreements between Plaintiffs and Nintendo. *McGill* held that under California law an arbitration agreement cannot prohibit a plaintiff from obtaining public injunctive relief. The arbitration provision here contains no prohibition on public injunctive relief and instead allows the arbitrator to grant “whatever relief would be available in a court under law or in equity.” That language places the agreement beyond *McGill*’s reach, as courts in the Ninth Circuit have recognized time and again. Plaintiffs also agreed that outside of arbitration, Washington law applies, rendering *McGill* moot. And the EULA applies explicitly to Switch “accessories,” including separately purchased Joy-Con controllers.

Because Plaintiffs concede that they agreed to the EULA, the Court should grant Nintendo’s motion, order Plaintiffs to arbitration, and dismiss the action.

II. ARGUMENT

A. Plaintiffs Do Not Dispute that They Accepted the EULA When They Set Up Their Switch Consoles

To start, Plaintiffs do not dispute that they accepted the EULA, including its arbitration provision and delegation clause. As Nintendo explained in its Motion, courts routinely enforce

1 agreements to arbitrate where purchasers affirmatively assent after having a reasonable
 2 opportunity to review the terms. In *Chen v. Sierra Trading Post, Inc.*, for example, the
 3 Honorable Richard A. Jones concluded that the parties entered into a “valid agreement to
 4 arbitrate” when the plaintiff accepted the terms of use after receiving adequate notice of and
 5 having an opportunity to review the hyperlinked terms before accepting them. 2019 WL
 6 3564659, at *3 (W.D. Wash. Aug. 6, 2019); *see also, e.g., Moule v. United Parcel Serv. Co.*,
 7 2016 WL 3648961, at *5 (E.D. Cal. July 7, 2016) (same).

8 And so it is here. Plaintiffs agreed to the EULA by affirmatively clicking the “Accept”
 9 button during the Switch set-up process. *See* Declaration of Kristopher Kiel in Support of Motion
 10 to Compel Arbitration and Dismiss (“Kiel Decl.”), ECF No. 25 (Nov. 1, 2019) ¶ 17. They did so
 11 after Nintendo presented those terms conspicuously via a hyperlinked button outlined in
 12 pulsating bright blue that said, “View End User License Agreement,” and after Nintendo asked
 13 them to confirm that they had read the terms. *Id.* ¶¶ 14–17.

14 Simply put, Nintendo made the EULA available to Plaintiffs in several ways and with
 15 several notices. Nintendo informed them that they could decline the EULA and return their
 16 Switch. They even had the option of keeping the Switch while opting out of arbitration. They
 17 chose to accept those terms and agree to the efficient, cost-effective method of arbitration to
 18 resolve any disputes, should any arise in the future. Because Plaintiffs agreed to arbitration with
 19 Nintendo, the Court should grant Nintendo’s Motion to Compel. *See Chiron Corp. v. Ortho*
 20 *Diagnostic Sys., Inc.*, 207 F.3d 1126, 1130 (9th Cir. 2000).

21 **B. Plaintiffs’ Opposition Focuses Exclusively on Issues that Are Not Properly**
 22 **Before the Court**

23 **1. The Parties Have Delegated to the Arbitrator All Issues Other than**
 24 **Whether an Arbitration Agreement Exists**

25 Despite acknowledging that they agreed to the EULA, Plaintiffs nevertheless raise two
 26 invalidity challenges to the arbitration provision—that *McGill* renders it unenforceable and that it
 does not cover disputes involving Joy-Con controllers purchased separately from the Switch

1 console. *See* Opp. at 16–20, 27–29. They assert incorrectly that the Court, not the arbitrator, must
 2 resolve those challenges to determine whether to compel arbitration. *See id.* at 12 n.1.

3 Nintendo does not dispute that this Court must decide whether an agreement to arbitrate
 4 exists, which is precisely why Nintendo has moved to compel arbitration. *See Henry Schein, Inc.*
 5 *v. Archer & White Sales, Inc.*, --- U.S. ---, 139 S. Ct. 524, 530 (2019) (“To be sure, before
 6 referring a dispute to an arbitrator, the court determines whether a valid arbitration agreement
 7 exists.”). What Plaintiffs ignore, however, is that once the Court concludes that Plaintiffs
 8 assented to the EULA—including its arbitration provision and delegation clause—the Court’s
 9 inquiry ends because the parties agreed that an *arbitrator* will resolve any challenges to the
 10 validity or enforceability of the arbitration agreement. *See Brennan v. Opus Bank*, 796 F.3d
 11 1125, 1130 (9th Cir. 2015); *Chen*, 2019 WL 3564659, at *4.

12 When the parties have delegated to the arbitrator challenges to the validity or
 13 enforceability of an arbitration agreement, “a court possesses no power to decide” those issues.
 14 *Archer & White*, 139 S. Ct. at 530. That is precisely what the parties have done here. They
 15 agreed that the arbitrator will decide all arbitrability issues aside from the question of whether an
 16 agreement to arbitrate exists. *See* Kiel Decl. ¶ 8, Ex. A (“EULA”) at 2 (agreeing that all
 17 “disputes,” including “formation, enforceability, performance, or breach,” will be arbitrated).

18 Yet Plaintiffs’ opposition focuses *exclusively* on the EULA’s validity and enforceability,
 19 asserting that the agreement is invalid under *McGill* and unenforceable because it does not cover
 20 claims related to separately purchased Joy-Con controllers. Opp. at 16–29. In fact, their own
 21 summary of their challenges to the EULA—“the arbitration agreement is *invalid*”—lays bare that
 22 they do not challenge the existence of a contract or the delegation clause specifically. *Id.* at 12
 23 n.1 (emphasis added). The Court therefore should not even consider Plaintiffs’ arguments
 24 because they concede that they assented to the EULA and delegated to the arbitrator any validity
 25 and enforceability issues. *See Archer & White*, 139 S. Ct. at 530; *see also* EULA at 2.
 26

1 This black-letter law is so routinely enforced that even those courts recently presented
 2 with a *McGill* challenge to an agreement that delegates arbitrability issues have reached the same
 3 conclusion. *See, e.g., Cooper v. Adobe Sys. Inc.*, 2019 WL 5102609 (N.D. Cal. Oct. 11, 2019);
 4 *DeVries v. Experian Info. Sols., Inc.*, 2017 WL 2377777, at *3 (N.D. Cal. June 1, 2017). The
 5 delegation provision means that “the public injunctive relief question is reserved to the
 6 arbitrator” and is not for the Court to resolve. *Revitch v. Uber Techs., Inc.*, 2018 WL 6340755, at
 7 *5 (C.D. Cal. Sept. 5, 2018).

8 The same is true of questions about an arbitration agreement’s scope. When the parties
 9 have delegated issues of enforceability and validity to the arbitrator, they have agreed that the
 10 arbitrator will in turn decide whether they agreed to arbitrate the claims asserted. In *Flores v.*
 11 *Uber Technologies*, 2018 WL 5937253, at *4 (C.D. Cal. Sept. 5, 2018), for example, the court
 12 held that because the delegation clause “clearly delegates the threshold issue of arbitrability to
 13 the arbitrator,” the court could not “assess” the scope of the agreement.

14 Because the parties delegated to the arbitrator validity and enforceability questions and
 15 Plaintiffs do not challenge that delegation, *McGill*’s application and the arbitration provision’s
 16 scope are not before the Court: “Where Plaintiffs do not attack the delegation provision itself,
 17 and there is clear and unmistakable evidence that the agreement between the parties delegated
 18 threshold issues of arbitrability to the arbitrator, courts must not decide the issue.” *Id.* at *3
 19 (internal quotation marks omitted).

20 **2. Plaintiffs’ *McGill* Arguments Are Also Not Before the Court Because** 21 **Washington Law Applies Outside of Arbitration**

22 The Court should also decline to consider Plaintiffs’ arguments under *McGill* because the
 23 parties agreed, through a choice-of-law provision in the EULA, that Washington law applies to
 24 any dispute outside of arbitration. *See* EULA at 3. Plaintiffs’ opposition completely ignores that
 25 provision, which bars consideration of the California rule adopted in *McGill*.

26 The parties agreed that Washington law would apply to any dispute not brought in

1 arbitration, regardless of any conflict between Washington law and California law. Specifically,
 2 the EULA confirms that if “a dispute or [c]laim is not governed” by the arbitration provision, the
 3 dispute or claim is “subject to and governed by . . . the laws of the State of Washington[], except
 4 for its conflict of law rules.” *Id.*; see also *Schnall v. AT&T Wireless Servs., Inc.*, 259 P.3d 129,
 5 131 (Wash. 2011) (holding that choice-of-law provisions are usually enforced). Once Plaintiffs
 6 decided to disregard their agreement to arbitrate individually and to instead file suit in federal
 7 court, they lost any ability to invoke California law (or that of any state other than Washington)
 8 to attempt to invalidate the EULA’s arbitration provision and remain in federal court as a
 9 putative class. The Court therefore has no occasion to engage in the unnecessary conflict-of-law
 10 analysis Plaintiffs urge or to consider Plaintiffs’ arguments under *McGill*, a decision of
 11 California law for which there is no Washington analogue. See Opp. at 13–20.

12 **C. Even if the Court Considers *McGill*, that Case Does Not Invalidate the**
 13 **Parties’ Agreements to Arbitrate**

14 **1. *McGill* Does Not Invalidate the Arbitration Agreement Because**
 15 **Plaintiffs Do Not Actually Seek Public Injunctive Relief and the**
 16 **Arbitration Agreement Does Not Prohibit Public Injunctive Relief**

17 Even if the Court considered Plaintiffs’ argument under *McGill*, that case provides no
 18 refuge for Plaintiffs because, quite simply, the Plaintiffs do not actually seek public injunctive
 19 relief and the EULA does not prohibit the award of public injunctive relief. In fact, the EULA
 20 explicitly provides the opposite, authorizing the arbitrator to award “whatever relief would be
 21 available in a court under law or in equity”—including public injunctive relief. EULA at 2.

22 In the first instance, *McGill* applies only when a party seeks public injunctive relief, and
 23 Plaintiffs do not plead such relief. Their primary aim is to recover damages for alleged problems
 24 with the Joy-Con controllers they purchased, *not* to seek relief for the benefit of the general
 25 public. See, e.g., Am. Compl., ECF No. 21 (Sept. 27, 2019) ¶¶ 185–86; *Johnson v. JP Morgan*
 26 *Chase Bank, N.A.*, 2018 WL 4726042, at *7 (C.D. Cal. Sept. 18, 2018). Although they request a
 vague injunction to prevent alleged “unlawful, deceptive, fraudulent, and unfair business

practices,” Am. Compl., ECF No. 21 (Sept. 27, 2019) at 93(B), that relief is at most “a mere incidental benefit” to their claims for monetary damages and is not public injunctive relief, *Sponheim v. Citibank, N.A.*, 2019 WL 2498938, at *4 (C.D. Cal. June 10, 2019).

Regardless, Plaintiffs make too much of *McGill*, misinterpreting that decision in a way that would effectively gut all class-action waivers and subvert Supreme Court precedent. *McGill* narrowly held that prohibiting entirely the right to seek public injunctive relief in any forum was “unenforceable under California law.”¹ *McGill*, 393 P.3d at 87. The court invalidated the parties’ agreement because it limited the available relief to only the individual and therefore prohibited the award of public injunctive relief. *See id.* at 94.

But *McGill* did not hold that public injunctive relief cannot be arbitrated. *See Cooper*, 2019 WL 5102609, at *7. *McGill* also did not hold that any arbitration of public injunctive relief must be on a classwide basis. *Blair v. Rent-A-Center, Inc.*, 928 F.3d 819, 829 (9th Cir. 2019). And *McGill* did not hold that class-action waivers are themselves invalid. *Ionescu v. Extra Space Storage Inc.*, 2019 WL 3997480, at *4 (N.D. Cal. Aug. 23, 2019). Nor could *McGill* have so held, as that would directly contravene Supreme Court precedent permitting class-action waivers. *See AT&T Mobility LLC v. Concepcion*, 563 U.S. 333, 336 (2011).

Time and again, courts in the Ninth Circuit have recognized *McGill*’s limited holding by distinguishing between (1) *valid* arbitration agreements that waive class actions but permit the arbitrator to grant any available relief—and therefore preserve a claimant’s ability to pursue public injunctive relief—and (2) *invalid* arbitration agreements that prohibit an award of public injunctive relief in any forum. In *Gonzalez-Torres v. Zumper, Inc.*, 2019 WL 6465283, at *8 (N.D. Cal. Dec. 2, 2019), for example, the court enforced the arbitration agreement and class-action waiver because “the Agreement does not prohibit plaintiff from being awarded public injunctive relief as a remedy for his individually-asserted claims in arbitration.” In *Ionescu*, 2019

¹ In *McGill*, the California Supreme Court referenced its prior *Broughton-Cruz* rule—that public injunctive relief could not be arbitrated at all. 393 P.3d at 89–90. The Ninth Circuit has held that the Federal Arbitration Act (“FAA”) preempts that rule. *See Blair*, 928 F.3d at 827.

1 WL 3997480, at *4, the court enforced the arbitration agreement and class-action waiver because
 2 the agreement did not “preclude the arbitrator from issuing any relief beyond the individual
 3 claimant.” *See also Kim v. Tinder, Inc.*, 2018 WL 6694923, at *4 (C.D. Cal. July 12, 2018);
 4 *Perry v. MLB Advanced Media, L.P.*, 2018 WL 5861307, at *7 (C.D. Cal. May 30, 2018).

5 Unlike Plaintiffs, these courts recognized the key distinction between the waiver of a
 6 *procedural* mechanism for obtaining relief—a waiver of the right to proceed with a class or
 7 representative action—and a prohibition on obtaining public injunctive relief—a statutory
 8 *remedy* that cannot be waived. *See, e.g., Gonzalez-Torres*, 2019 WL 6465283, at *8. As the court
 9 in *Kim* explained, the “fact that Plaintiff may not seek a public injunction . . . as part of a class or
 10 representative action is irrelevant” to whether public injunctive relief is available. 2018 WL
 11 6694923, at *4.

12 *McGill*—and its proper application—require drawing the same distinctions here. The
 13 EULA’s arbitration provision expressly provides that the arbitrator “shall be empowered to grant
 14 *whatever* relief would be available in a court under law or in equity.” EULA at 2 (emphasis
 15 added). And like other agreements upheld in the face of a *McGill* challenge, the EULA limits
 16 only the *procedural* mechanism by which someone can seek that relief. *See id.* (“[T]he parties
 17 waive their right to file a class action or seek relief on a class basis . . .”). Because the arbitrator
 18 expressly has the power to grant all available relief, including public injunctive relief, the *McGill*
 19 rule does not reach the EULA’s arbitration provision and class-action waiver.

20 The recent Ninth Circuit trilogy interpreting *McGill*—*Blair*, *McArdle*, and *Tillage*—on
 21 which Plaintiffs rely so heavily does not change the analysis.² In fact, those cases prove
 22 Nintendo’s point that *McGill* invalidates an arbitration agreement only when the agreement
 23 expressly prohibits someone from obtaining public injunctive relief in any forum. In the lead
 24

25 ² Although *Blair* incorrectly decided the issue of FAA preemption, this Court is bound by that decision.
 26 Nintendo notes, however, that there are currently pending motions for panel rehearing and *en banc* rehearing to
 reexamine *Blair*’s preemption holding. *See, e.g., Tillage v. Comcast Corp.*, No. 18-15288, ECF No. 65 (9th Cir.
 Sept. 9, 2019) (directing response to petition for panel and *en banc* rehearing).

1 case, *Blair v. Rent-A-Center, Inc.*, the Ninth Circuit held two things: (1) the FAA did not
 2 preempt *McGill* and (2) the arbitration agreement at issue was invalid under *McGill* because it
 3 prohibited “relief that would affect [Rent-A-Center] account holders *other than you*.” 928 F.3d at
 4 823 (emphasis added). In reaching those conclusions, the Ninth Circuit distinguished between an
 5 acceptable waiver of procedural devices in arbitration—the right to proceed on a class or
 6 representative basis—and an unacceptable prohibition on the right to seek public injunctive relief
 7 in all forums. *Id.* at 829 (“The *McGill* rule leaves undisturbed an agreement that both requires
 8 bilateral arbitration and permits public injunctive claims.”).

9 In *Tillage* and *McArdle*, memorandum opinions issued the same day as *Blair*, the Ninth
 10 Circuit concluded that those agreements were also invalid under *McGill*. *Tillage v. Comcast*
 11 *Corp.*, 772 F. App’x 569, 569 (9th Cir. 2019); *McArdle v. AT&T Mobility LLC*, 772 F. App’x
 12 575, 575 (9th Cir. 2019). The arbitration agreements in both cases, unlike the EULA here,
 13 contained language restricting the relief available to only the individual proceeding in arbitration.
 14 See *Tillage v. Comcast Corp.*, No. 3:16-cv-05969-VC, ECF No. 28-1, Ex. A at 17 (N.D. Cal. Jan.
 15 18, 2018) (“The arbitrator may award relief only in favor of the individual party seeking relief.”);
 16 *McArdle v. AT&T Mobility LLC*, 2017 WL 4354998, at *1 (N.D. Cal. Oct. 2, 2017) (“The
 17 arbitrator may award declaratory or injunctive relief only in favor of the individual party . . .”).

18 The EULA contains no language like that in *McGill* or the Ninth Circuit trilogy
 19 interpreting *McGill*. Unlike those other agreements, the EULA expressly permits the arbitrator to
 20 grant “whatever relief would be available in a court under law or in equity.” EULA at 2. The
 21 Court should reject Plaintiffs’ misapplication of *McGill*.

22 2. Even if *McGill* Invalidated the Two California Plaintiffs’ Agreements, 23 It Would Not Invalidate the Agreements of the 16 Other Plaintiffs

24 Plaintiffs rightfully realize that even if their *McGill* argument succeeds with respect to the
 25 two California Plaintiffs, they must somehow persuade the Court to invalidate the agreements for
 26 the remaining 16 Plaintiffs who do not reside in and did not buy their Switch video-game console

1 or Joy-Con controllers in California. *See Opp.* at 25–26. But their assertion—without citation to
2 a single case addressing a similar situation—that the non-severability language applies not only
3 to a single Plaintiff’s arbitration agreement but also to every such agreement fails.

4 First, the non-severability clause can only nullify a specific arbitration agreement for
5 which the class-action waiver in that agreement has been found unenforceable. The clause cannot
6 invalidate *every* arbitration agreement entered into by Nintendo and *any* purchaser at *any* time in
7 *any* state. That outcome is dictated by the language of the clause itself: If “the class-action
8 waiver . . . is void or unenforceable,” then “*the parties* shall be deemed to have not agreed to
9 arbitrate Claims.” EULA at 2 (emphasis added). The reference to “parties” confirms that the non-
10 severability clause serves only to nullify an arbitration agreement between a specific purchaser
11 and Nintendo. *See id.* at 1 (“This is an Agreement . . . between *you* and Nintendo”
12 (emphasis added)). The clause contains no language purporting to invalidate every single
13 arbitration agreement in existence if just one class-action waiver is found invalid. Any other
14 reading would permit the gamesmanship Plaintiffs attempt to engage in here—using a rule in one
15 state to invalidate otherwise sound arbitration agreements in every other state in the country.

16 The authority Plaintiffs cite in their Opposition has nothing to do with the wholesale
17 invalidation of every arbitration agreement when the class-action waiver in a single agreement
18 has been deemed unenforceable. *See Opp.* at 25. In *Tillage* and *McArdle*, the Ninth Circuit held
19 that because *McGill* invalidated those class-action waivers—which prohibited public injunctive
20 relief—the rest of the arbitration agreements as to those other California parties were likewise
21 invalid because they contained non-severability clauses. *See McArdle*, 772 F. App’x at 575. The
22 court did not address—let alone, reach any conclusion about—whether the invalidation of an
23 arbitration agreement under *McGill* and the agreement’s own non-severability clause could in
24 turn invalidate an agreement governed by another state’s law or entered with the resident of
25 another state. Indeed, the plaintiffs in *Tillage* and *McArdle* sought to certify only a class of
26 California residents—not a nationwide class, as Plaintiffs seek here. *See McArdle v. AT&T*

1 *Mobility LLC*, 2018 WL 6803743, at *3, 13 (N.D. Cal. Aug. 13, 2018); *Tillage v. Comcast*
 2 *Corp.*, No. 3:17-cv-06477-VC, ECF No. 1, Ex. B ¶ 230 (N.D. Cal. Nov. 7, 2017).

3 In fact, the Northern District of California has rejected Plaintiffs’ argument, recognizing
 4 that the invalidation of an arbitration agreement with a California resident will not apply to an
 5 identical agreement with a non-California resident. In *Roberts v. AT&T Mobility LLC*, the court
 6 held that as to the California-resident plaintiffs, the arbitration agreement was invalid under
 7 *McGill* because it permitted “injunctive relief only in favor of the individual party seeking
 8 relief.” 2018 WL 1317346, at *8 (N.D. Cal. Mar. 14, 2018), *appeal docketed*, No. 18-15593 (9th
 9 Cir. Apr. 6, 2018). But—and this is critical—the court did *not* invalidate the arbitration
 10 agreement with the Alabama plaintiff. Because the Alabama plaintiff had “no *McGill* argument”
 11 for claims “governed by Alabama law,” the Court ordered the Alabama plaintiff to arbitrate
 12 individually his claims against AT&T. *Id.* at *9. The court did so even though the agreement
 13 struck down under *McGill* contained the same kind of non-severability clause Plaintiffs here
 14 contend invalidates every single arbitration agreement with Nintendo. *See id.* at *8.

15 Accordingly, even assuming *McGill* somehow invalidated the arbitration provisions for the
 16 California Plaintiffs, it would have no effect on the separate agreements with the other Plaintiffs.

17 **D. The Arbitration Provision Applies Unambiguously to Switch Accessories,**
 18 **Including Separately Purchased Joy-Con Controllers**

19 Plaintiffs’ last-ditch attempt to dodge their agreement to arbitrate focuses on some
 20 Plaintiffs’ Joy-Con controllers allegedly purchased separately from the Switch console. *See Opp.*
 21 at 27. They argue, incorrectly, that the EULA does not cover those controllers. *See id.* As
 22 Nintendo discussed above, the parties agreed to delegate to the arbitrator any issues related to the
 23 scope of the arbitration agreement—including whether the EULA covers disputes over
 24 separately purchased Joy-Con controllers—and the Court should not consider the issue.

25 But if the Court proceeds to examine the scope of the arbitration provision, Plaintiffs’
 26 claims fall squarely within that provision. When a contractual term is undefined, it must be given

1 its plain meaning. *See Panorama Vill. Condo. Owners Ass'n Bd. of Directors v. Allstate Ins. Co.*,
 2 144 Wn.2d 130, 140 (Wash. 2001). If there are any ambiguities regarding the scope of an
 3 arbitration agreement—and here, there are not—the FAA requires those ambiguities, even if the
 4 “problem at hand is the construction of the contract language itself,” to be construed in favor of
 5 arbitration. *Moses H. Cone Mem'l Hosp. v. Mercury Constr. Corp.*, 460 U.S. 1, 24–25 (1983).

6 The EULA expressly relates to “your access to and use of this Nintendo video game
 7 console, *its accessories*, the Software . . . , and any services available using this Nintendo video
 8 game console.” EULA at 1 (emphasis added). Despite Plaintiffs’ attempts to muddle what “its
 9 accessories” means, the phrase’s meaning is plain—all Nintendo items to be used with the
 10 Switch console. Joy-Con controllers, in turn, are items to be used with the console, whether
 11 purchased separately or not. Indeed, the Joy-Con controllers—whether purchased with or
 12 separately from the Switch console—have no utility other than in conjunction with the Switch
 13 console. The plain meaning is further bolstered by the arbitration provision’s application to “all
 14 disputes or claims arising out of or relating to” the items the EULA covers. EULA at 2; *see also*
 15 *Mediterranean Enters., Inc. v. Ssangyong Corp.*, 708 F.2d 1458, 1464 (9th Cir. 1983). To the
 16 extent there is any ambiguity here, which there is not, the Court should resolve it in favor of
 17 compelling arbitration. *Cone Mem'l Hosp.*, 460 U.S. at 24–25.

18 Indeed, the Southern District of California has similarly rejected Plaintiffs’ argument. In
 19 *Carney v. Verizon Wireless Telecom, Inc.*, the plaintiff argued that the arbitration provision in her
 20 wireless-service customer agreement did not encompass claims related to her cell-phone
 21 purchase because the agreement did not explicitly reference phones purchased separately from
 22 wireless service. 2011 WL 3475368, at *3 (S.D. Cal. Aug. 9, 2011). The court concluded that the
 23 arbitration agreement covered not just wireless service but also cell phones because “the terms of
 24 the Customer Agreement” applied “to the entire bundled transaction” and did not “exclude” cell
 25 phones. *Id.*; *see also Maher v. Microsoft Corp.*, 2018 WL 1535043, at *4 (N.D. Ill. Mar. 29,
 26 2018) (“[A] dispute under a contract with no arbitration clause may nevertheless fall within a

1 broadly worded arbitration clause in another contract.”). If a smartphone, which can be used for
 2 many purposes outside of wireless service, was inclusive of the arbitration agreement, then so
 3 too is a Joy-Con controller, which has no utility apart from the Switch console.

4 Each of the Plaintiffs who allegedly purchased Joy-Con controllers separate from their
 5 Switch consoles had already agreed to the EULA—including the EULA’s application to
 6 Switch-console accessories—when they earlier purchased and set up their Switch console. Had
 7 they reviewed the EULA’s terms, presented by a conspicuous hyperlink, they would have
 8 understood that the EULA governed Joy-Con controllers, whether the controllers came with the
 9 console or were purchased separately. And they could have rejected those terms by returning the
 10 Switch console for a full refund or chosen not to arbitrate such claims by opting out of
 11 arbitration. They cannot now rely on their failure to read the EULA and understand its coverage.
 12 *See Michak v. Transnation Title Ins. Co.*, 148 Wn.2d 788, 799 (Wash. 2003).

13 **E. The Court Should Dismiss, Not Stay, Plaintiffs’ Action**

14 Finally, Plaintiffs argue that if Nintendo’s Motion succeeds, the Court should stay, rather
 15 than dismiss, this action. Opp. at 24. But dismissal is appropriate because the EULA bars all of
 16 Plaintiffs’ claims from being litigated in court. *Sparling v. Hoffman Constr. Co.*, 864 F.2d 635,
 17 638 (9th Cir. 1988). There is no reason for this action to remain in federal court in any form
 18 because the claims Plaintiffs assert, and the arguments they raise in opposition to arbitration,
 19 must be arbitrated. The Court should dismiss the action, rather than staying it.

20 **III. CONCLUSION**

21 Plaintiffs accepted the EULA and agreed to arbitration when they set up their Switch
 22 video-game consoles and chose not to reject the terms by returning their consoles and also when
 23 they chose to keep their consoles but not opt out of the arbitration provision. The Court therefore
 24 has no occasion to consider their arguments about the arbitration provision’s invalidity or
 25 enforceability. But even if the Court considers those arguments, it should reject them and grant
 26 Nintendo’s motion to compel arbitration and dismiss this action.

1
2 Dated: December 23, 2019

By: s/ Eric J. Weiss

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CERTIFICATE OF SERVICE

I certify under penalty of perjury that on December 23, 2019, I caused to be electronically filed the foregoing Reply in Support of Motion to Compel Arbitration and Dismiss with the Clerk of the Court using the CM/ECF system, which will send a notification of the filing to the email addresses indicated on the Court's Electronic Mail Notice List.

Dated: December 23, 2019

s/ Mallory Gitt Webster
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